

Beyond Hours & Dollars Personal Inventory

Date _____

For each area, give yourself a rating of: Excellent (EX) Average (AV) Need to improve (NI)

Professionalism

Appearance			
Communication skills			
Organization			
Reliability			
Accountability			
Emotional Control			
Keeping personal and professional lives separate			
Does my online image match the image I present in person?			
Do I continue to improve?			
Is my ego in check?			

Skills on the court

Ability to work with players of all ages and skill levels			
Technical knowledge			
Ability to teach strategy			
Ability to manage group lessons			
Ability to organize and conduct multiple court workshops			
Ability to give private lessons			
Ball feeding skills			
Demonstration skills			
Playing ability			

Skills off the court

Building and retaining clientele			
Adult programming			
Junior programming			
Tournament/event administration			
Knowledge of sport science			
Pro shop operations			
Racket servicing			
Court Maintenance			
First aid/CPR			
Continuing education certifications			

People skills

Ambition			
Commitment to the sport			
Passion for teaching			

Ask yourself:

1. Who do I want to teach? (check all that apply)

Pee Wees (under 5)	
Juniors (5-18)	
High performance juniors	
Lower-level adults (beginners-USTA 2.5)	
Recreational adults 3.0 +	
College players/team	
Professional players	

2. What environment do I want to teach in? (check all that apply)

Independent/freelance pro	
Public facility pro	
Country club professional	
Parks & Recreation pro	
Academy pro	
Resort Pro	
Scholastic pro	

3. Where do I want to live? (check all that apply)

Northeast	
Midwest	
South	
West	
Overseas	
Combination	

4. Am I happy with my current work situation?

Do I like the environment I'm currently teaching in?	
Are my students satisfying to teach?	
Do I enjoy working with my fellow pros?	
Do I like my boss?	
Is there room for growth?	
Am I happy with my work/life balance?	